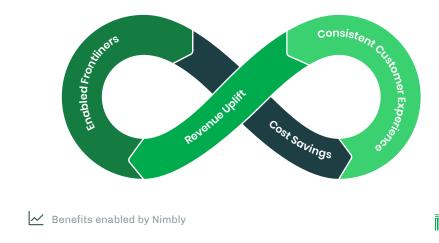


Impact Report 2022

What's the Impact of Nimbly? Nimbly drives excellence in operational execution and maximizes worker efficiency.

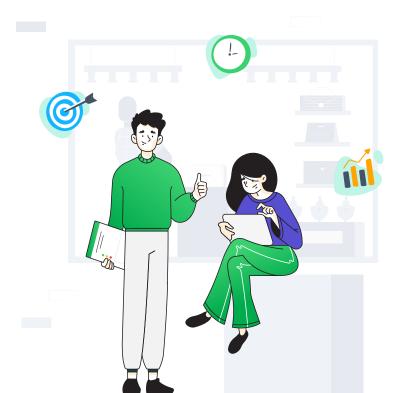


To better understand the returns our customers achieve after implementing Nimbly, and how it impacts their business, we surveyed our top customers to measure their return on investment.

This time we focused on 25 of our leading customers in South-East Asia.

The outcomes achieved in 2022 covers these specific areas:

- Workforce Efficiency and Effectiveness
- Quality and Execution Standards
- Impact to Sales



Workforce Efficiency and Effectiveness

Workers have to spend a lot of time on clerical administrative work. With labor shortage and high turnover, it is imperative that repetitive tasks are automated, giving workers the opportunity to spend more time on meaningful work.

Furthermore, Nimbly empowers employees to not just focus on more meaningful work, but also help them to do their jobs well overall (more efficient and effective at doing their jobs).



Overall Report Completion Rate

82% avg report completion rates

High report rates usually translates to a number of important business benefits. For one, managers and supervisors will gain full real-time visibility into operations.

This visibility, in turn, enhances staff engagement and increases their productivity.

Completion rates are also directly linked to elevated efficiency, the early detection of issues and their timely resolution.

Time Saved after Nimbly





Quality and Execution Standards

Before Nimbly, many of our clients found it difficult to hold every department or area accountable for executing important procedures such as regular audits and actions to resolve issues on time.

After Nimbly

80% avg issue resolution rate

covering thousands of issues per month, with some brands reporting 90% or higher rates.

Impact to Sales

Many variables contribute to sales (e.g. Product, Price, Placement, Promo), therefore it's difficult to attribute the exact impact of improved execution on sales. However, it is clear that all things being equal, better execution and customer experience will lead to higher sales. Among our customers we have observed that a 1% increase in "Nimbly score" can influence up to a 4% boost in company sales.





Execution quality with Nimbly

20%

improvement in audit scores

26%

decline in overall compliance issues

Nimbly provides customers a central place to manage the seamless execution of brand standards from product quality to service excellence. Management gains daily snapshots of the day, uncover frequent issues, and therefore can make more informed operational decisions by identifying trends and analyzing employee and team performance.

In turn, this visibility promotes a culture of staff accountability, driving engagement and their top performance.

See how Nimbly can impact your business.

